

## A new Hai Air role for MATT HARRINGTON

The latest recruit to the busy Hai Air sales team is Matt Harrington. He is well known to helicopter charter companies as Operations Manager for Helipad, sister company to Hai Air.

As many in this industry know, road to 'glamorous' careers seldom is anything but! Matt recalls his second Helipad event: "One moment I was escorting VIPs from their helicopters in a shirt and tie, and the next, changing wheel bearings on vehicles in the mud. Exciting, maybe; glamorous? Definitely not!". But the buzz and speed of flying had him hooked!

Matt has always been excited by aircraft and fast cars. He trained in graphic design, but a fellow student persuaded him to work at Helipad's events. It was not long before he had signed up for what is now a 15-year career as helipad grew from a couple of porta cabins, to a full mobile operations centre with control tower and an air traffic control team.

"Matt knows that aircraft sales needs patience," said Nick Hardy, Head of Hai Air Sales. "It takes time to help customers choose what is right for them and knowledge, ability and tenacity to make the right deal. But Matt's enthusiasm is a distinct bonus, and he is already eyeing his second sale for Hai Air so we are confident that he is going to do well!"

[PHOTOS]

Matt Harrington



## COMPANY INFORMATION

- Hai Air Group is the parent company for Hai Air Limited and Helipad Limited.
- Hai Air Limited provides executive jet and helicopter sales, aircraft finance, pre-purchase inspections and import/export management.
- Helipad Limited has provided professional aircraft management at major UK events for over 35 years. It provides aircraft mobile re-fuelling, fire cover and other related airside services.

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